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## **ADDENDUM 1**

**Date:** November 17, 2021

**RFP#:** 06-112103VL District-Wide Dark Fiber Services

**Opening Date:** December 10, 2020 @ 2:00 p.m.

### **NOTICE TO ALL BIDDERS:**

This addendum forms a part of the Contract Documents and modifies the original Bidding Documents. Where provisions of the following Addendum differ from the original specifications, the Addendum 1 shall govern and take precedence. Acknowledge receipt of this addendum in THE PROPOSAL FORM. Failure to do so may subject the bidder to disqualification.

### **Clarifications:**

- A Diagram of the District's Dark Fiber Wide Area Network and the distance in kilometers between each campus has been provided, see attached PDF documents.

**Question 1)** What is the district's preferred network design? Would you like to see a dual-hub design with the Central Admin and Data Center being the hubs?

**Answer:** We do not want a dual hub design for the Wide Area Network, we prefer to use a ring approach that gives the campuses multiple paths to the Data Centers. We use the Extreme Shortest Path Bridging protocol on the WAN. That protocol automatically redirects WAN traffic away from any link that has a problem.

**Question 2)** The RFP does not indicate what the district wants delivered at the hub? Are you asking for/allowing over subscription? Basically, I'm asking if you want the sum of the parts to equal what is delivered at the hub. For example, if you want 10 GB to be delivered to your 28 edge sites, then you would be asking for 280 GB to be delivered at the hub. It is very common for districts to only clarify what they want delivered at their edge sites and to neglect to mention the hub. This allows incumbents to over-subscribe your network. We would provide the sum of the parts at your hub(s).

**Answer:** We use multiple 10 GB dark fiber connections that connect to our Extreme Routers at the core in the Data Centers. Each Data Center will have a 10 GB internet connection that all the sites use.

**Question 3)** Will you allow alternate contract lengths? We typically offer districts 5 and 10 year contracts. The E-Rate Special Construction Rule allows districts to drastically buy down their monthly for life. This rule is a game changer and we allow districts to pay off any remaining construction costs after Special Construction over 4 years. Using a three year contract would not allow you to take full advantage of the cost savings associated with Special Construction. Taking these savings into consideration shows 20-year Total Cost of Ownership (TCO) as E-Rate requires.

**Answer:** The District issues 5 year contracts, one initial year and four (4) optional annual renewals. Any vendors may submit proposal pricing in alternative contract lengths.

**Question 4)** Are you interested in bidders providing voluntary renewal pricing? We would be happy to provide multiple voluntary renewals with multiple bandwidth speeds so that the district can forecast their future bandwidth needs/costs.

**Answer:** Please submit proposal pricing for voluntary renewals as applicable.

**Question 5)** Does the district have any district owned fiber and/or conduit between any of these sites? Or conduit going into your building entries? If so, this would lower construction costs. We want to make sure our estimate is as accurate as possible.

**Answer:**

The district currently leases dark fiber to make our fiber WAN. We do have existing conduit from the right of way/property line into the buildings. All other connections, conduits, paths, pole permits, etc. must be provided in the bid and will not be conveyed from the current provider.

Valerie Littrell  
Buyer

In the submission of the response, vendor must acknowledge receipt of this addendum. Otherwise this offer may not be given consideration. Vendor may acknowledge receipt on face of response or by returning one copy of this notice.

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Signature of Bidder

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Printed Name

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Company Name